SIGMA AUCTION

Fortune 500 Client Recovers $2.47M in Facility Closure

Achieving Maximum Value with SIGMA Recovery

Key Metrics

$2.47M
Total Value Recovered

$1.07M
In Pre-Sale Revenue

$500K
Amount Saved in Rigging and Removal Fees

95%
Percentage of Lots Sold

300
Total Lots Sold

The Challenge

A global food manufacturer and long-standing SIGMA client needed to vacate a leased Oregon facility, remove all equipment, and restore it to pre-lease condition — all within an established timeline.

The facility contained hundreds of high-end processing and packaging assets. Without an effective plan, the client faced two costly options.

- Pay for removal and store the equipment off-site while searching for buyers.
- Pay for removal and scrap the equipment to meet the lease deadline.

Both scenarios came with high costs and offered little to no investment recovery.

The Solution

SIGMA Auction designed and executed a customized disposition plan, taking full ownership of coordination between the client, contractors, and buyers to ensure a seamless, all-encompassing solution.

Early Planning = Greater Return

By engaging prior to equipment decommissioning, SIGMA was able to generate pre-sale marketing, which allowed our inside sales team to locate and close pre-auction deals with end users, thus maximizing the return on investment for the client's assets.

The Results

By selling key pieces of equipment ahead of the auction, the client recovered $1.07 million in pre-sale revenue. An additional $1.4 million was recovered during the auction phase, bringing total earnings to over $2.47 million.

This success was the result of a strong partnership. SIGMA worked hand-in-hand with the client from the beginning—building a tailored strategy, managing timelines, and coordinating every detail. Through early engagement and close collaboration, what started as a complex facility closure became a highly successful recovery project.

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